

Union Enterprises  
(o/b Union Holdings Limited)  
[www.union.com.hk](http://www.union.com.hk)

**2013-2014**  
**Company Profile**



# UNION ENTERPRISES



Unit C, 19/F., Roxy Industrial Centre, 41-49 Kwai Cheong Road, Kwai Chung, Hong Kong

## Company Background

Union Enterprises (o/b Union Holdings Limited) is a Hong Kong based company established in 1985. We are an industry leader in providing one-stop-shop office products distribution to business corporation and resellers in Hong Kong, Macau and PRC. Products distributed includes computer supplies, office machines and IT equipments.

We are serving more than 3000 customers in Hong Kong on different business sectors, including government agencies, education, financial institutions, telecommunication, transportation, public utilities and international firms. In recent years, we are expanding our product portfolios to include hardware maintenance and IT services to our clients. Our business has also been expanded to other Asian and overseas countries through our worldwide network and partnership.

## Products & Services

Printer	Laser, Ink Jet, Dot Matrix, All in one Printer, etc
Printer Supplies	Toner Cartridge, Ink Cartridge, Printer Accessories
Computer Hardware	PC, Notebook, Tablet, Storage, Server, Networking, Projector, Accessories, etc
IT Support & Service	IT Maintenance, Hardware & Software Configuration, Office IT Outsource
Networking Infrastructure	Network Infrastructure Design, Configuration & Maintenance
Software	Operation System, Anti-Virus, Office, Photo Editor & etc
Stationeries	Files, Chops & Ink, Corrections, Desktop Stationery, Notebooks, Memo pads, Paper & etc
OA Product	Copier, Fax Machine, Binding Machine, Paper Shredder & etc
Dot Matrix Supplies	Ribbon & Print Head
Plotter Supplies	Ink Cartridge & Paper Roll
Storage Media	Hard Disk, SSD, Memory, LTO, DDS, DLT, DVD, CDR & etc
Print Media	Inkjet Paper, Laser Print Paper, Label, Transparencies & etc
Ergonomic Accessories	Foot Rest, Keyboard Drawer, Gel Mouse Pad, Gel Wrist Rest, Screen Filter & etc





# Customers We Are Now Serving

There are more than 5,000 accounts in our customer database, and the followings are some of our major accounts.

Hong Kong and Shanghai Banking Corporation Group  
Bank of Tokyo-Mitsubishi Limited  
Hang Seng Bank Limited  
AXA Insurance Co Ltd  
Primecredit Ltd  
Mizuho Bank Ltd  
Citibank (HK) Ltd

Cathay Pacific Catering Services (HK) Ltd  
Li & Fung Limited  
Vitasoy International Holdings Ltd  
Sogo Hong Kong Co Ltd  
Esprit De Corporation (Far East) Limited  
Cafe de Coral Holdings Ltd  
Container Line Ltd  
Orient Overseas  
Sino Group

The University of Hong Kong  
The Hong Kong University of Science & Technology  
Chinese University of Hong Kong  
VTC  
Queen Mary Hospital  
Kowloon Motor Bus Company Limited  
CityBus Ltd  
Police Department  
Inland Revenue Department

Television Broadcasts Ltd  
Phoenix Satellite TV Co Ltd  
Radio Television HK  
HK Cable Television Ltd  
21 ST Century Fox (Asia) Ltd

# Our Strengths

## Comprehensive Supporting Team

We have our strong marketing standing, our large inventory holdings, logistic team, procurement team, technical team, professional sales & customer services team.

## Service

Excellent and friendly customer service is our vision to the business. Rigorous trainings are continuously provided for our staff in order to handle different customer inquiries, purchase requests, professional technical support or even attend to the smallest needs of individual customers.

## Experience

We have experienced and well-trained staff. Some of our senior staffs even have more than 20-year of experience in this industry. Also, we have sufficient experience in handling large accounts and tenders or any different kinds of special requirements.

## Inventory

We owned a relatively large warehouse in order to carry sufficient stock in the industry.



## Delivery

We have developed our own logistic department. We can delivery your orders on time.



## Financial Status

Union is a well-developed company in this industry, which have been operated for nearly 30 years. We have an extremely strong and stable financial status that increase our ability to face different kinds of situations.

## Supports from Vendors

We maintain an extremely good cooperation with different vendors and brands. Support from our vendors are always provided.



## Online Shopping & e-Procurement

Online shopping and e-Procurement provide a 24-hour shopping platform for our customers. They can place their orders whenever and wherever they want. Beside saving their time and cost, more updated product information can also be found by using it.